



John Wagner
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January 21st, 2016

Mr. Kevin Knight
K&B Machining, Inc.
24055 Amah Parkway
Claremore, OK 74019

Dear Mr. Knight,

Congratulations and thank you for your commitment to Emerson Process Management, which has earned you recognition as a Top Ten Supplier for calendar year 2015! Consistently achieving superior marks for on-time delivery, quality of parts delivered, collaborative cost management, new-product development contributions, product improvement contributions, value-add supply chain management contributions, and proactive communication has made K&B Machining both a preferred supplier and an example of what all suppliers of engineered products should be.

Emerson recognizes that top performance requires hard work, technical competence and unwavering commitment. K&B Machining clearly excels in all of these areas. As reported to you during our year-end Supplier Business Review, below are the accomplishments that you and your team earned this past year:

- 100% On-Time Delivery Performance
- 0 DPPM (Defective Parts Per Million) Quality Performance
- 47% Cost Reduction on six part numbers, redesigned for enhanced manufacturability, as a direct result of your company's recommendations
- New Product Development PVRV Indicator Site Glass Assembly, P/N ERAA18781, contribution
- Inventory Management System for Internal Valve Components, initiated, developed, and successfully implemented by K&B Machining
- K&B Machining's customer portal, recognized as a significant efficiency contributor to Emerson's Purchasing & Supply Management Team

Again, congratulations! Thank you for your commitment and contributions this past calendar year. We look forward to our continued mutual success in 2016.

Sincerely,

John Wagner, MBA, CSCP, C.P.M., CIS
Commodity Manager